

LUKA PLOČE d.d.
Trg kralja Tomislava 21
20 340 Ploče
OIB: 51228874907

LUKA PLOČE d.d.

**UNAUDITED NON CONSOLIDATED REPORT
FOR PERIOD
FROM 01.01.2019. UNTIL 30.06.2019.**

Ploče, July 2019.



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BUSINESS REPORT OF LUKA PLOČE d.d. IN PERIOD 01.01.2019. – 30.06.2019.

Management Board's Statement on the position of the Company with financial statements for the second quarter of year 2019.

Financial results of Luka Ploče d.d. for the second quarter of year 2019. are:

- Cargo traffic volume through Ploče port: 1,795 thousand tones representing the increase of 14,54% in comparison to the same reporting period of the previous year
- Revenues from port services are 63,526 thousand kuna representing the increase of 34,42% in comparison to the same reporting period of the previous year and the revenues from sales of goods are 28,195 thousand kuna representing the decrease of 57,75% in comparison to the same reporting period of the previous year.
- As we notified earlier, the closure of production in Aluminij d.d. Mostar occurred on July 10th 2019. and this will have a significant impact on the business of Luka Ploče d.d. We point out that 35% of the total revenues of Luka Ploče d.d. in the first six months of year 2019. has been related to the business with Aluminij Mostar. The total quantity of goods reloaded in the port in that period which has been directly or indirectly linked to Aluminij was 113,000 tones.
- Operating expenses are 76,915 thousand kuna. The part of operating expenses are 26,670 thousand kuna for the purchasing value of goods. Without expenses for the purchase of goods the operating expenses have recorded increase of 1 % in comparison to the same period of the previous period.
- EBITDA (profit before interests, taxation and depreciation): 15,53 million kuna
- EBITDA margin: 16,81 %
- EBIT: 12,23 million kuna
- EBIT margin: 13,24 %
- Net profit : 10,33 million kuna

Indicators	Realized 1-6/2018	Realized 1-6/2019	2019/2018
Liquidity ratios			
Working capital	231.228.840	223.839.312	3,20%
Current liquidity	6,89	11,29	63,86%
Turnover of working capital	0,51	0,41	-19,61%
Days of working capital	356,21	436,02	22,41%
Days in period	180	180	
Debt indicators			
Current liabilities / equity	0,10	0,05	-50,00%
Long term liabilities/ equity	0,28	0,27	-3,57%
Borrowings /equity	0,27	0,28	3,70%
Total liabilities / assetss	0,37	0,32	-13,51%
Profitability ratios			
EBITDA margin	4,76%	16,81%	252,99%
EBIT margin	2,01%	13,24%	557,97%
NET margin	0,73%	11,18%	1424,95%
Productivity Indicators			
Number of employees	475	477	0,42%
Revenue per employee (in thousands)	245.988	193.723	-21,25%

In Ploče, July 26th 2019.

Hrvoje Livaja B.Sc. Econ

President of the Management Board

Annex 1**ISSUER'S GENERAL DATA**

Reporting period: to
Year:
Quarter:

Quarterly financial statements

Registration number (MB): Issuer's home Member State code:
Entity's registration number (MBS):
Personal identification number (OIB): LEI:
Institution code:

Name of the issuer:

Postcode and town:

Street and house number:

E-mail address:

Web address:

Number of employees (end of the reporting period):

Consolidated report: (KN-not consolidated/KD-consolidated)

Audited: (RN-not audited/RD-audited)

Names of subsidiaries (according to IFRS): Registered office: MB:

Bookkeeping firm: (Yes/No)
(name of the bookkeeping firm)

Contact person: **ŽELJKA DODIG**
(only name and surname of the contact person)

Telephone: **020/603-223**

E-mail address: **financije@luka-ploce.hr**

Audit firm: **KPMG CROATIA d.o.o**
(name of the audit firm)

Certified auditor: **DOMAGOJ HRKAĆ**
(name and surname)

BALANCE SHEET
balance as at 30.6.2019.

in HRK

Submitter: LUKA PLOČE d.d.			
Item	ADP code	Last day of the preceding business year	At the reporting date of the current period
1	2	3	4
A) RECEIVABLES FOR SUBSCRIBED CAPITAL UNPAID	001	0	0
B) FIXED ASSETS (ADP 003+010+020+031+036)	002	307.709.825	310.382.419
I INTANGIBLE ASSETS (ADP 004 to 009)	003	673.568	681.126
1 Research and development	004	0	0
2 Concessions, patents, licences, trademarks, software and other rights	005	0	0
3 Goodwill	006	0	0
4 Advances for the purchase of intangible assets	007	0	114.072
5 Intangible assets in preparation	008	0	0
6 Other intangible assets	009	673.568	567.054
II TANGIBLE ASSETS (ADP 011 to 019)	010	297.113.010	299.912.735
1 Land	011	2.138.881	2.138.881
2 Buildings	012	8.339.373	8.252.809
3 Plant and equipment	013	49.580.148	47.518.946
4 Tools, working inventory and transportation assets	014	14.424.442	14.938.774
5 Biological assets	015	0	0
6 Advances for the purchase of tangible assets	016	10.785.563	647.925
7 Tangible assets in preparation	017	207.266.129	221.884.955
8 Other tangible assets	018	0	0
9 Investment property	019	4.578.474	4.530.445
III FIXED FINANCIAL ASSETS (ADP 021 to 030)	020	7.716.224	7.581.439
1 Investments in holdings (shares) of undertakings within the group	021	7.501.939	7.501.939
2 Investments in other securities of undertakings within the group	022	0	0
3 Loans, deposits, etc. to undertakings within the group	023	0	0
4. Investments in holdings (shares) of companies linked by virtue of participating interests	024	79.500	79.500
5 Investment in other securities of companies linked by virtue of participating interests	025	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	026	0	0
7 Investments in securities	027	0	0
8 Loans, deposits, etc. given	028	134.785	0
9 Other investments accounted for using the equity method	029	0	0
10 Other fixed financial assets	030	0	0
IV RECEIVABLES (ADP 032 to 035)	031	1.694.079	1.694.175
1 Receivables from undertakings within the group	032	0	0
2 Receivables from companies linked by virtue of participating interests	033	0	0
3 Customer receivables	034	0	0
4 Other receivables	035	1.694.079	1.694.175
V DEFERRED TAX ASSETS	036	512.944	512.944
C) CURRENT ASSETS (ADP 038+046+053+063)	037	246.370.520	244.578.693

I INVENTORIES (ADP 039 to 045)	038	4.086.210	35.482.489
1 Raw materials and consumables	039	0	3.843.538
2 Work in progress	040	4.056.005	0
3 Finished goods	041	0	0
4 Merchandise	042	0	31.638.951
5 Advances for inventories	043	30.205	0
6 Fixed assets held for sale	044	0	0
7 Biological assets	045	0	0
II RECEIVABLES (ADP 047 to 052)	046	33.552.754	44.506.061
1 Receivables from undertakings within the group	047	1.385.136	1.217.236
2 Receivables from companies linked by virtue of participating interests	048	101.170	38.487
3 Customer receivables	049	27.761.366	41.978.163
4 Receivables from employees and members of the undertaking	050	11.835	57.578
5 Receivables from government and other institutions	051	2.935.369	1.191.277
6 Other receivables	052	1.357.878	23.320
III CURRENT FINANCIAL ASSETS (ADP 054 to 062)	053	934.122	752.097
1 Investments in holdings (shares) of undertakings within the group	054	0	0
2 Investments in other securities of undertakings within the group	055	0	0
3 Loans, deposits, etc. to undertakings within the group	056	0	0
4 Investments in holdings (shares) of companies linked by virtue of participating interests	057	0	0
5 Investment in other securities of companies linked by virtue of participating interests	058	0	0
6 Loans, deposits etc. to companies linked by virtue of participating interests	059	0	0
7 Investments in securities	060	294.334	294.334
8 Loans, deposits, etc. given	061	639.788	457.763
9 Other financial assets	062	0	0
IV CASH AT BANK AND IN HAND	063	207.797.434	163.838.046
D) PREPAID EXPENSES AND ACCRUED INCOME	064	0	1.014.059
E) TOTAL ASSETS (ADP 001+002+037+064)	065	554.080.345	555.975.171
OFF-BALANCE SHEET ITEMS	066	0	0
LIABILITIES			
A) CAPITAL AND RESERVES (ADP 068 to 070+076+077+081+084+087)	067	409.599.953	419.934.231
I INITIAL (SUBSCRIBED) CAPITAL	068	169.186.800	169.186.800
II CAPITAL RESERVES	069	88.107.087	88.107.087
III RESERVES FROM PROFIT (ADP 071+072-073+074+075)	070	39.187.370	39.187.370
1 Legal reserves	071	8.459.340	8.459.340
2 Reserves for treasury shares	072	8.904.560	8.904.560
3 Treasury shares and holdings (deductible item)	073	-1.066.316	-1.066.316
4 Statutory reserves	074	0	0
5 Other reserves	075	22.889.786	22.889.786
IV REVALUATION RESERVES	076	0	0
V FAIR VALUE RESERVES (ADP 078 to 080)	077	0	0
1 Fair value of financial assets available for sale	078	0	0
2 Cash flow hedge - effective portion	079	0	0
3 Hedge of a net investment in a foreign operation - effective portion	080	0	0

VI RETAINED PROFIT OR LOSS BROUGHT FORWARD (ADP 082-083)	081	111.122.215	113.118.696
1 Retained profit	082	111.122.215	113.118.696
2 Loss brought forward	083	0	0
VII PROFIT OR LOSS FOR THE BUSINESS YEAR (ADP 085-086)	084	1.996.481	10.334.278
1 Profit for the business year	085	1.996.481	10.334.278
2 Loss for the business year	086	0	0
VIII MINORITY (NON-CONTROLLING) INTEREST	087	0	0
B) PROVISIONS (ADP 089 to 094)	088	3.218.967	3.218.967
1 Provisions for pensions, termination benefits and similar obligations	089	2.688.846	2.688.846
2 Provisions for tax liabilities	090	0	0
3 Provisions for ongoing legal cases	091	530.121	530.121
4 Provisions for renewal of natural resources	092	0	0
5 Provisions for warranty obligations	093	0	0
6 Other provisions	094	0	0
C) LONG-TERM LIABILITIES (ADP 096 to 106)	095	111.068.533	111.068.533
1 Liabilities to undertakings within the group	096	0	0
2 Liabilities for loans, deposits, etc. of undertakings within the group	097	0	0
3 Liabilities to companies linked by virtue of participating interests	098	0	0
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	099	0	0
5 Liabilities for loans, deposits etc.	100	0	0
6 Liabilities to banks and other financial institutions	101	109.962.325	109.962.325
7 Liabilities for advance payments	102	0	0
8 Liabilities to suppliers	103	0	0
9 Liabilities for securities	104	0	0
10 Other long-term liabilities	105	1.106.208	1.106.208
11 Deferred tax liability	106	0	0
D) SHORT-TERM LIABILITIES (ADP 108 to 121)	107	30.192.892	19.401.557
1 Liabilities to undertakings within the group	108	1.935.038	1.368.455
2 Liabilities for loans, deposits, etc. of undertakings within the group	109	0	0
3 Liabilities to companies linked by virtue of participating interests	110	0	1.043.055
4 Liabilities for loans, deposits etc. of companies linked by virtue of participating interests	111	944.496	0
5 Liabilities for loans, deposits etc.	112	0	0
6 Liabilities to banks and other financial institutions	113	10.154.046	6.947.605
7 Liabilities for advance payments	114	0	4.687.018
8 Liabilities to suppliers	115	8.951.659	0
9 Liabilities for securities	116	0	3.356.594
10 Liabilities to employees	117	3.305.094	1.806.072
11 Taxes, contributions and similar liabilities	118	3.095.956	0
12 Liabilities arising from the share in the result	119	0	0
13 Liabilities arising from fixed assets held for sale	120	0	0
14 Other short-term liabilities	121	1.806.603	192.758
E) ACCRUALS AND DEFERRED INCOME	122	0	2.351.883
F) TOTAL – LIABILITIES (ADP 067+088+095+107+122)	123	554.080.345	555.975.171
G) OFF-BALANCE SHEET ITEMS	124	0	0

STATEMENT OF CASH FLOWS - indirect method
for the period 01.01.2019 to 30.06.2019

in HRK

Submitter: LUKA PLOČE d.d.			
Item	ADP code	Same period of the previous year	Current period
1	2	3	4
Cash flow from operating activities			
1 Pre-tax profit	001	856.901	10.334.278
2 Adjustments (ADP 003 to 010):	002	3.255.916	7.048.281
a) Depreciation	003	3.212.346	3.298.503
b) Gains and losses from sale and value adjustment of fixed tangible and intangible assets	004	0	1.861.578
c) Gains and losses from sale and unrealised gains and losses and value adjustment of financial assets	005	0	0
d) Interest and dividend income	006	-7.218	-8.020
e) Interest expenses	007	50.788	1.723.955
f) Provisions	008	0	0
g) Exchange rate differences (unrealised)	009	0	172.265
h) Other adjustments for non-cash transactions and unrealised gains and losses	010	0	0
I Cash flow increase or decrease before changes in working capital (ADP 001+002)	011	4.112.817	17.382.559
3 Changes in the working capital (ADP 013 to 016)	012	-11.272.671	-48.486.111
a) Increase or decrease in short-term liabilities	013	-8.779.923	-3.674.465
b) Increase or decrease in short-term receivables	014	-3.405.401	-13.986.214
c) Increase or decrease in inventories	015	123.522	-31.396.279
d) Other increase or decrease in working capital	016	789.131	570.847
II Cash from operations (ADP 011+012)	017	-7.159.854	-31.103.552
4 Interest paid	018	0	-1.723.955
5 Income tax paid	019	-50.788	-198.870
A) NET CASH FLOW FROM OPERATING ACTIVITIES (ADP 017 to 019)	020	-7.210.642	-33.026.377
Cash flow from investment activities			
1 Cash receipts from sales of fixed tangible and intangible assets	021	0	1.000
2 Cash receipts from sales of financial instruments	022	0	0
3 Interest received	023	0	0
4 Dividends received	024	7.218	8.020
5 Cash receipts from repayment of loans and deposits	025	0	102.735
6 Other cash receipts from investment activities	026	133.702.397	0
III Total cash receipts from investment activities (ADP 021 to 026)	027	133.709.615	111.755
1 Cash payments for the purchase of fixed tangible and intangible assets	028	-6.369.647	-8.030.657
2 Cash payments for the acquisition of financial instruments	029	0	0
3 Cash payments for loans and deposits for the period	030	0	0
4 Acquisition of a subsidiary, net of cash acquired	031	0	0
5 Other cash payments from investment activities	032	0	0
IV Total cash payments from investment activities (ADP 028 to 032)	033	-6.369.647	-8.030.657

B) NET CASH FLOW FROM INVESTMENT ACTIVITIES (ADP 027 +033)	034	127.339.968	-7.918.902
Cash flow from financing activities			
1 Cash receipts from the increase in initial (subscribed) capital	035	0	0
2 Cash receipts from the issue of equity financial instruments and debt financial instruments	036	0	0
3 Cash receipts from credit principals, loans and other borrowings	037	4.132.007	182.025
4 Other cash receipts from financing activities	038	0	0
V Total cash receipts from financing activities (ADP 035 to 038)	039	4.132.007	182.025
1 Cash payments for the repayment of credit principals, loans and other borrowings and debt financial instruments	040	-1.216.329	-3.196.134
2 Cash payments for dividends	041	0	0
3 Cash payments for finance lease	042	0	0
4 Cash payments for the redemption of treasury shares and decrease in initial (subscribed) capital	043	0	0
5 Other cash payments from financing activities	044	0	0
VI Total cash payments from financing activities (ADP 040 to 044)	045	-1.216.329	-3.196.134
C) NET CASH FLOW FROM FINANCING ACTIVITIES (ADP 039 +045)	046	2.915.678	-3.014.109
1 Unrealised exchange rate differences in respect of cash and cash equivalents	047	0	0
D) NET INCREASE OR DECREASE IN CASH FLOWS (ADP 020+034+046+047)	048	123.045.004	-43.959.388
E) CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE PERIOD	049	38.477.150	207.797.434
F) CASH AND CASH EQUIVALENTS AT THE END OF THE PERIOD(ADP 048+049)	050	161.522.154	163.838.046

9 Profit or loss arising from effective cash flow hedge	35	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
10 Profit or loss arising from effective hedge of a net investment in a foreign operation	36	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
11 Share in other comprehensive income/loss of companies linked by virtue of participating interests	37	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
12 Actuarial gains/losses on the defined benefit obligation	38	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
13 Other changes in equity unrelated to owners	39	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
14 Tax on transactions recognised directly in equity	40	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
15 Increase/decrease in initial (subscribed) capital (other than from reinvesting profit and other than arising from the pre-bankruptcy settlement procedure)	41	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
16 Increase in initial (subscribed) capital arising from the reinvestment of profit	42	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
17 Increase in initial (subscribed) capital arising from the pre-bankruptcy settlement procedure	43	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
18 Redemption of treasury shares/holdings	44	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
19 Payment of share in profit/dividend	45	0	0	0	0	0	0	0	0	0	0	0	1,996.481	0	1,996.481	0	1,996.481
20 Other distribution to owners	46	0	0	0	0	0	0	0	0	0	0	0	0	1,996.481	1,996.481	0	1,996.481
21 Transfer to reserves according to the annual schedule	47	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
22 Increase in reserves arising from the pre-bankruptcy settlement procedure	48	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
23 Balance on the last day of the current business year reporting period (ADP 30 to 48)	49	169.18	88.10	8.45	8.90	1,066.317	0	22.88	0	0	0	0	113.11	10.33	419.93	0	419.93
		6.800	7.087	9.34	4.56	0		9.786				8.696	4.278	4.230			4.230
APPENDIX TO THE STATEMENT OF CHANGES IN EQUITY (to be filled in by undertakings that draw up financial statements in accordance with the IFRS)																	
I OTHER COMPREHENSIVE INCOME FOR THE CURRENT PERIOD, NET OF TAX (ADP 32 to 40)	50	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
II COMPREHENSIVE INCOME OR LOSS FOR THE CURRENT PERIOD (ADP 31+50)	51	0	0	0	0	0	0	0	0	0	0	0	0	10.33	10.334	0	10.334
III TRANSACTIONS WITH OWNERS IN THE CURRENT PERIOD RECOGNISED DIRECTLY IN EQUITY (ADP 41 to 48)	52	0	0	0	0	0	0	0	0	0	0	0	1,996.481	-	1,996.481	0	0

NOTES TO FINANCIAL STATEMENTS - TFI
(drawn up for quarterly reporting periods)

Name of the issuer: LUKA PLOČE d.d.
Personal identification number (OIB): 51228874907

Reporting period: 01.01.2019.-30.06.2019.

Notes to financial statements for quarterly periods include:

- a) an explanation of business events relevant to understanding changes in the statement of financial position and financial performance for the quarterly reporting period of the issuer with respect to the last business year: information is provided regarding these events and relevant information published in the last annual financial statement is updated
- b) information on the access to the latest annual financial statements, for the purpose of understanding information published in the notes to financial statements drawn up for the quarterly reporting period
- c) a statement explaining that the same accounting policies are applied while drawing up financial statements for the quarterly reporting period as in the latest annual financial statements or, in the case where the accounting policies have changed, a description of the nature and effect of the changes
- d) a description of the financial performance in the case of the issuer whose business is seasonal.

MANAGEMENT LIABILITY STATEMENT

Hereby , pursuant to the Article 410. of the Capital Market Act we declare that according to our best knowledge, financial reports for the reporting period are prepared in accordance with applicable financial reporting standards.

Financial Statements for the second quarter of year 2019. give a complete and true representation of assets and obligations, profit and loss, financial position and business activities of the Company.

Željka Dodig

Hrvoje Livaja

Member of the Board ,
Financial affairs

President of the Board